FACULTY OF BUSINESS AND MANGEMENT

TRAIL TEST (2HRS:30 MINS) PRICIPLES OF BUSINESS MANAGEMNT

INSTRUCTIONS

Attempt any four questions.

Number one is compulsory.

Each number carries 25 marks.

- **1a**) Leadership is a management function, but not all, managers are leaders. Evaluate the statement.
- **b**) Discus the different leadership styles in management.
- **c**) Examine the importance of the leadership function in nosiness management.
- **2.** Analyze the classical principles of organization which you think are standards and cannot be avoided.
- **3.** State at least six pioneers of management and their respective contribution to the school of management.
- 4a) Discuss the decision-making process in management.
- **b)** According to Mintzberg, managers perform various roles that are highly interrelated, specific and lead to success in managerial performance. Explain.
- **5.** Comment on the underlying major aspects of management and Fayol's principles of management.
- "The future belongs to only those who believe in the beauty of their dreams."