

**845/1**  
**ENTREPRENEURSHIP**  
**EDUCATION**  
Paper 1  
2½ hrs.

## **STANDARD HIGH SCHOOL ZZANA**

**Uganda Certificate of Education**

**Entrepreneurship Education**

Paper 1

2 hours 30 minutes

### **INSTRUCTIONS TO CANDIDATES:**

*Attempt only **four** questions in general.*

*All questions carry **equal** marks.*

*Credit will be given for use of relevant diagrams and illustrations.*

*Any additional question (s) answered will **not** be marked.*

**Turn Over**

1. You intend to start a welding workshop in your home town.
  - (a) Give the general description of the business. (04 marks)
  - (b) Outline factors you will consider when locating your business. (06 marks)
  - (c) Write an application letter to the town authorities for a trading license. (07 marks)
  - (d) Explain the steps you will follow in starting your business. (08 marks)

2. The following information was obtained from the books of Wolokoso Traders for the month of October 2016.

October	1 <sup>st</sup>	Purchased goods from Kafuluma invoice No. 02 shs 300,000.
	“	2 <sup>nd</sup> Bought goods on credit from Mamba Traders invoice No. 121 shs 450,000.
	“	3 <sup>rd</sup> Sold goods on credit to Sarah invoice No. 44 shs 870,000.
	“	5 <sup>th</sup> Purchased goods from Robert invoice No. 84 shs 620,000.
	“	9 <sup>th</sup> Returns to Kafuluma C/N No. 332 shs 50,000.
	“	12 <sup>th</sup> Credit sales to Brian No. 181 shs 290,000.
	“	15 <sup>th</sup> Credit sales to Aguma No. 50 shs 384,000..
	“	18 <sup>th</sup> Returns from Sarah C/N No. 312 shs. 70,000.
	“	20 <sup>th</sup> Returns from Brian No. 913 shs. 40,000.
	“	23 <sup>rd</sup> Credit purchases from Dauda No. 712 shs. 108,000.
	“	26 <sup>th</sup> Credit sales to Fahim No. 581 shs. 484,000.
	“	30 <sup>th</sup> Credit sales to Haula No. 111 shs. 151,000.
	“	31 <sup>st</sup> Credit sales to Amina No. 325 shs. 801,000.

**Required:**

- (a) Prepare;
  - (i) sales day book, (04 marks)
  - (ii) purchases day book, (04 marks)
  - (iii) returns inward book, (03 marks)
  - (iv) returns outward book, (02 marks)

- (b) Post the transactions to the;
- (i) sales ledger, (04 marks)
- (ii) purchase ledger, (04 marks)
- (c) State any **four** ways of managing credit sales. (04 marks)

3. You intend to start a bakery with three (3) of your classmates in the vacation.

- (a) What factors will you consider when selecting;
- (i) raw – materials, (05 marks)
- (ii) machinery and tools. (05 marks)
- (b) Prepare a partnership deed for your project. (06 marks)
- (c) Design an invoice to be used in your project. (05 marks)
- (d) Prepare an action plan for your proposed project. (04 marks)

4. Walulya Traders started business with cash shs 800,000 on 1<sup>st</sup> Nov. 2016.

		<b>Shs</b>
Nov. 2 <sup>nd</sup>	Bought goods by cash	40,000
“ 3 <sup>rd</sup>	Opened a bank A/C and deposited	200,000
“ 4 <sup>th</sup>	Cash sales	320,000
“ 5 <sup>th</sup>	Sold goods and received a cheque	140,000
“ 6 <sup>th</sup>	Cash sales – paid direct into bank	67,000
“ 7 <sup>th</sup>	Purchased goods by cash	85,000
“ 8 <sup>th</sup>	Paid electricity by cheque	20,000
“ 10 <sup>th</sup>	Cash sales	200,000
“ 14 <sup>th</sup>	Bought a calculator by cash	30,000
“ 15 <sup>th</sup>	Bought a laptop by cheque	35,000
“ 17 <sup>th</sup>	Purchased goods by cheque	30,000
“ 19 <sup>th</sup>	Cash sales	365,000
“ 22 <sup>nd</sup>	Cash paid into bank	317,000

“	23 <sup>rd</sup>	Sold goods on credit to Leila	52,000
“	26 <sup>th</sup>	Received a cheque from Leila	45,000
“	27 <sup>th</sup>	Sold goods for cash	150,000
“	28 <sup>th</sup>	Leila cleared her account by cash	.....
“	29 <sup>th</sup>	Cash sales	35,000

**Required to:**

- (a) Prepare a two column cash book A/C and balance it. (09 marks)
- (b) Open the relevant ledger accounts and balance them. (08 marks)
- (c) Extract the trial balance. (04 marks)
- (d) Outline any **four** advantages of selling on cash basis. (04 marks)

5. You intend to start a poultry project in your home village.

- (a) State **four** objectives for your project. (04 marks)
- (b) Prepare a financial plan for your project. (07 marks)
- (c) Explain any **four** factors you will consider when carrying out market assessment. (08 marks)
- (e) State any **three**;
  - (i) advantages of the project to the community, (03 marks)
  - (ii) negative effects your project will pose to the natural environment. (03 marks)

**END**

Downloaded from [www.mutoonline.com](http://www.mutoonline.com), More PASTPAPERS are available